SAGGIO ACCOUNTING

SAGGIO MANAGEMENT GROUP, INC.
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About Our Pricing

It is impossible to quote a specific fee for our tax preparation services because we recognize that each client's tax situation is different and the specific tasks which we must undertake in preparing the appropriate returns varies based on the client. There is virtually no way to understand the complete preparation requirements in a telephone call, chat or e-mail discussion since we must review all client documents and then formulate a plan to achieve the best results for our clients. We are bound by very strict compliance as well as ethical guidelines. We are not simple tax preparers, we are a licensed accounting practice with expert tax skills developed over 20+ years of practice. We may have not have seen all tax situations, but we have seen most and we have developed effective tax strategies to provide superior results.

We do have a base fee for the preparation of the federal tax return, this includes the normal 1040 preparation as well as itemized deductions. We also include the preparation of the State of Delaware return as part of our $350 base fee.

Most of the returns we prepare are more complex then the simple base tax return and will require the use of additional forms and schedules which are necessary to maintain compliance as well as lead to the best results for our clients. In our experience, clients seek our services when they have unusual or more complex financial situations which require the skills of a tax expert.

These additional forms and schedules vary in price from $20-$100 based on their complexity and the time required for their preparation. Please keep in mind that to access many of the tax credits which our clients seek to use, we are required to prepare additional forms and schedules. These include compliance statements for the child tax credit, earned income credits, child care credits, education credits, energy credits, foreign tax credits, and other valuable tax credits. These forms and schedules achieve results are we would not use and prepare them.

Standard tax complexities include: sale of a personal residence, rental property purchase and sale, reporting income and expenses on rental properties, depreciation deductions, small businesses reported on the personal tax return, self-employment taxes, distributions from pension plans where taxpayers seek relief from early distribution taxes, estimated tax worksheets, ownerships of partnerships and other investment vehicles, sale of investments and other capital assets, non-cash charitable contributions, underpayment penalty mitigation, future tax planning, student loan payments and many other tax preparation complexities.

You are welcome to submit a full copy of your prior year tax return and we will provide a quote for the fee we would have charged for the same preparations, but please keep in mind that their may be added tax complexities in the current year which were not part of the prior filing so the fee may be higher or in some cases lower than prior year filings. You are also welcome to schedule a billable consultation to review your tax situation and provide a clearer understanding of our expected fees. Our standard consultation is $150 and must be paid at the time of scheduling.

Here is what we choose to say - We are tax experts with the goal of achieving the best possible outcome for our clients regardless of their tax complexities. These expert services require a well-develop plan and the use of skills we have obtained during many years of successful practice. We are not a discount preparation firm nor do we simply seek to charge clients for junk fees which are not required for obtaining optimal results. Our pledge is to provide expert services which will exceed your expectations for a fair price. We also stand by our work and will be there to assist you in the event of any questions you may have both during the preparation as well as after the preparation. We provide many valued added services to our clients as well including online document storage and complete tracking of the tax preparation process. We offer these items at no charge to the client because we not only want to earn your business this year, but we want you to decide to become a client for life. In the end, our business is a relationship business and we want to build a long-term relationship with our clients.

Sincerely yours,

Ralph V. Estep, Jr.

Ralph V. Estep, Jr., LPA, ABA, ATA, ATP, RTRP
Delaware Licensed Public Accountant