

# Tax Planning Questionnaire



## To complete this form by hand:

Print all pages of this form and bring the completed form and upload to the client portal.



## To complete this form electronically:

- Complete the form by typing into the designated fields and/or checking the appropriate buttons. *Tip: you can tab from field to field.*
- When finished, save the form and upload to the client portal.

## GENERAL INFORMATION

YOUR First & Last Name (Primary Contact):

Marital Status: ☐ Single ☐ Married ☐ Partner ☐ Separated ☐ Divorced ☐ Widowed

Street Address:

City:

State:

Zip Code:

Email:

Your Date of Birth:     /     /

Are You a U.S. Citizen? ☐ Yes ☐ No

Phone:

Cell

Home

Work

SPOUSE'S/PARTNER'S (CO-CLIENT'S) First & Last Name:

Spouse's/Partner's Date of Birth:     /     /

Is your Spouse/Partner a U.S. Citizen? ☐ Yes ☐ No

Spouse's/Partner's Email:

Spouse's/Partner's Phone:

Cell

Home

Work

## EMPLOYMENT INFORMATION

YOUR Employment: ☐ Self-Employed ☐ Company Owner ☐ Employee ☐ Retired

Company Name:

Occupation:

Street Address:

City:

State:

Zip Code:

SPOUSE'S/PARTNER'S Employment: ☐ Self-Employed ☐ Company Owner ☐ Employee ☐ Retired

Company Name:

Occupation:

Street Address:

City:

State:

Zip Code:

FORM CONTINUES ►

## Tax Planning Questionnaire (continued)

### ASSETS

#### Bank Accounts

| Type of Account                                                    | Owner | Balance |
|--------------------------------------------------------------------|-------|---------|
| Checking                                                           |       | \$      |
| Money Market / Savings                                             |       | \$      |
| All CDs/Savings Bonds                                              |       | \$      |
| Crypto/Other:                                                      |       | \$      |
| How much of the above amount do you want earmarked for retirement? |       | \$      |

#### Retirement Accounts

List tax-deferred accounts separately and include accounts labeled: 401(k), 403(b), 457, ESOP, SEP, SIMPLE, Profit Sharing, TSA, Annuities, Traditional IRA and Roth IRA. **Include HSA accounts here as well.** Please attach copies of most recent statements.

| Name of Account          | At       | Owner | Balance  | Any assets in a ROTH 401K? |
|--------------------------|----------|-------|----------|----------------------------|
| Example: Lifespan 403(b) | Fidelity | Mary  | \$42,000 |                            |
|                          |          |       | \$       |                            |
|                          |          |       | \$       |                            |
|                          |          |       | \$       |                            |
|                          |          |       | \$       |                            |
|                          |          |       | \$       |                            |
|                          |          |       | \$       |                            |
|                          |          |       | \$       |                            |

#### Taxable Accounts

List accounts separately and include: brokerage accounts, joint accounts, trusts, TODs, PODs, non-qualified annuities and accounts in an individual name. Please attach copies of most recent statements.

| Name of Account                                                  | At       | Owner                                              | Balance  |
|------------------------------------------------------------------|----------|----------------------------------------------------|----------|
| Example: Individual Account                                      | Vanguard | John                                               | \$51,000 |
|                                                                  |          |                                                    | \$       |
|                                                                  |          |                                                    | \$       |
|                                                                  |          |                                                    | \$       |
|                                                                  |          |                                                    | \$       |
| Are you saving additionally in any of the accounts listed above? |          | <input type="radio"/> Yes <input type="radio"/> No | \$       |
| Type(s) of Account (Joint/Individual/Savings):                   |          |                                                    |          |

FORM CONTINUES ►

## Tax Planning Questionnaire (continued)

### Business Ownership

Include businesses in which you have direct ownership.

| Name of Business                                                                                      | Owner | Business Type | Appraisal (your share)                             |
|-------------------------------------------------------------------------------------------------------|-------|---------------|----------------------------------------------------|
| Example: Peter's Painting Co.                                                                         | Peter | S-Corp        | \$250,000                                          |
|                                                                                                       |       |               | \$                                                 |
|                                                                                                       |       |               | \$                                                 |
| Do you plan to sell your business to create retirement assets?                                        |       |               | <input type="radio"/> Yes <input type="radio"/> No |
| If yes, in what approximate year?                                                                     |       |               |                                                    |
| Assumed annual growth rate of business: (If left blank, we will grow your business by 8% until sold.) |       |               | %                                                  |

### Personal Property

Include collectibles, boats, automobiles, etc.

| Property                | Owner     | Value    |
|-------------------------|-----------|----------|
| Example: Art Collection | Mary/John | \$75,000 |
|                         |           | \$       |
|                         |           | \$       |

### Real Estate

For additional properties, please attach a separate sheet.

| Property                                                                                             | Investment or Personal  | Owner | Value     |
|------------------------------------------------------------------------------------------------------|-------------------------|-------|-----------|
| Example: 212 Windham, Providence RI                                                                  | Personal Residence      | Joint | \$315,000 |
|                                                                                                      | Personal Residence      |       | \$        |
|                                                                                                      | Second Home             |       | \$        |
|                                                                                                      | Investment Property (1) |       | \$        |
|                                                                                                      | Investment Property (2) |       | \$        |
|                                                                                                      | Other:                  |       | \$        |
| How much pre-tax income do you receive each year from your investment properties?                    |                         |       | \$        |
| Which of these real estate properties is available to be sold with the proceeds used for retirement? |                         |       |           |
| In what year would you like to sell the property?                                                    |                         |       |           |

### Children and Other Dependents

For estate planning discussions, please list names, date of birth, and relation for children, grandchildren, or any other dependents. **Please include adult children.**

| Name           | Date of Birth | Grade In School | Relation |
|----------------|---------------|-----------------|----------|
| Example: Julia | 2/23/2001     | 3rd             | Daughter |
|                |               |                 |          |
|                |               |                 |          |
|                |               |                 |          |

## Tax Planning Questionnaire (continued)

### Assets Held for Education

List separately for each child or grandchild and include 529 Plans, Coverdell IRAs, Custodial Accounts, Education Savings Bonds, Mutual Fund Accounts, etc.

| Name of Account           | Type     | Owner | Beneficiary | Balance  |
|---------------------------|----------|-------|-------------|----------|
| Example: CollegeBoundFund | 529 Plan | Mary  | Julia       | \$15,000 |
|                           |          |       |             | \$       |
|                           |          |       |             | \$       |
|                           |          |       |             | \$       |

### FUNDING NEEDS FOR CHILDREN AND OTHER DEPENDENTS

We will use the college savings information from the Assets section to determine our education funding projections.

| Name            | Date of Birth | College Start Year | Years to Fund |
|-----------------|---------------|--------------------|---------------|
| Example: Amelia | 7/26/2011     | September 2029     | 4 years       |
|                 |               |                    |               |
|                 |               |                    |               |
|                 |               |                    |               |

### Annual Cost

What is the annual cost of college you are willing to fund for each child?

Assume college is \$40,000/year. How much of that are you willing to contribute over a 4 year period? List only the amount you are willing to pay in current dollars. For instance, if you expect a year of college (graduate school) to cost \$15,000 and you plan to pay two-thirds of that amount, then you would give "\$10,000" as your estimated cost.

\$

Annual expenses for other dependents (for example, parents):

\$

### LIABILITIES

#### Mortgages

##### Primary Residence

|                         |                      |                                      |
|-------------------------|----------------------|--------------------------------------|
| Start Date:     /     / | Original Amount: \$  | Balance Remaining: \$                |
| Term:                   | Interest Rate:     % | Property Taxes: \$     Insurance: \$ |

##### Second Home

|                         |                      |                                      |
|-------------------------|----------------------|--------------------------------------|
| Start Date:     /     / | Original Amount: \$  | Balance Remaining: \$                |
| Term:                   | Interest Rate:     % | Property Taxes: \$     Insurance: \$ |

##### Investment Property

|                         |                      |                                      |
|-------------------------|----------------------|--------------------------------------|
| Start Date:     /     / | Original Amount: \$  | Balance Remaining: \$                |
| Term:                   | Interest Rate:     % | Property Taxes: \$     Insurance: \$ |

FORM CONTINUES ►

## Tax Planning Questionnaire (continued)

|                                          |                             |                    |                       |
|------------------------------------------|-----------------------------|--------------------|-----------------------|
| <b>Other</b>                             |                             |                    |                       |
| Start Date:     /     /                  | Original Amount: \$         |                    | Balance Remaining: \$ |
| Term:                                    | Interest Rate:            % | Property Taxes: \$ | Insurance: \$         |
| Home Equity Line of Credit Limit Amount: |                             |                    | \$                    |
| Current Balance:                         |                             |                    | \$                    |

|                   |                        |                |                         |
|-------------------|------------------------|----------------|-------------------------|
| <b>Other Debt</b> |                        |                |                         |
| <b>Debt</b>       | <b>Years Remaining</b> | <b>Balance</b> | <b>Interest Rate(s)</b> |
| Vehicle           |                        | \$             | %                       |
| Vehicle           |                        | \$             | %                       |
| All Credit Cards  |                        | \$             | %                       |
| Student Loans     |                        | \$             | %                       |
| Other:            |                        | \$             | %                       |

|                                                                                                                                                                         |                                                    |   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|---|
| <b>INCOME AND RETIREMENT ANALYSIS</b>                                                                                                                                   |                                                    |   |
| YOUR Current Annual Income?                                                                                                                                             | \$                                                 |   |
| At what age do YOU expect to retire? <i>(If you are already retired, put in your current age.)</i><br><i>(We will use this age to run your retirement projections.)</i> |                                                    |   |
| How much do you contribute to YOUR retirement plans each year?                                                                                                          | \$                                                 | % |
| Is there an Employer match?                                                                                                                                             | <input type="radio"/> Yes <input type="radio"/> No |   |
| Amount (\$ or %) matched by Employer?                                                                                                                                   | \$                                                 | % |
| SPOUSE'S/PARTNER'S Current Annual Income?                                                                                                                               | \$                                                 |   |
| At what age does your SPOUSE/PARTNER expect to retire?<br><i>(If she/he has already retired, put in her/his current age.)</i>                                           |                                                    |   |
| How much does your SPOUSE/PARTNER contribute to her/his retirement plans each year?                                                                                     | \$                                                 | % |
| Is there an Employer match?                                                                                                                                             | <input type="radio"/> Yes <input type="radio"/> No |   |
| Amount (\$ or %) matched by Employer?                                                                                                                                   | \$                                                 | % |

|                                                                                                                                                                                                                                   |    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| How much will you need to spend each month in retirement?<br><i>(Exclude taxes and think in terms of today's dollars.)</i><br><i>(If you leave this question blank, we will assume you will need 85% of your current income.)</i> | \$ |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|

FORM CONTINUES ➤

## Tax Planning Questionnaire (continued)

| Pensions      |                         |              |                                                               |
|---------------|-------------------------|--------------|---------------------------------------------------------------|
| Client Name   | Monthly Amount at Start | Age at Start | Inflation COLA                                                |
| Example: Mary | \$1,200                 | 65           | <input checked="" type="radio"/> Yes <input type="radio"/> No |
|               | \$                      |              | <input type="radio"/> Yes <input type="radio"/> No            |
|               | \$                      |              | <input type="radio"/> Yes <input type="radio"/> No            |
|               | \$                      |              | <input type="radio"/> Yes <input type="radio"/> No            |

| What payout option does this pension represent? (We will assume joint and 50% survivor unless otherwise indicated.) |                             |  |
|---------------------------------------------------------------------------------------------------------------------|-----------------------------|--|
| <input type="radio"/> Single Life                                                                                   | Name Applicable Pension(s): |  |
| <input type="radio"/> Joint and 50% Survivor                                                                        | Name Applicable Pension(s): |  |
| <input type="radio"/> Joint and 100% Survivor                                                                       | Name Applicable Pension(s): |  |

| Social Security |                                        |                          |                                       |                          |
|-----------------|----------------------------------------|--------------------------|---------------------------------------|--------------------------|
| Client Name     | Current Payment Amount (if applicable) | Payment Amount at age 62 | Payment Amount at Full Retirement Age | Payment Amount at age 70 |
| Example: John   |                                        | \$1,474                  | \$2,057                               | \$2,822                  |
|                 | \$                                     | \$                       | \$                                    | \$                       |
|                 | \$                                     | \$                       | \$                                    | \$                       |

| OTHER INCOME AND EXPENSES                                                                |  |                                      |                                                    |
|------------------------------------------------------------------------------------------|--|--------------------------------------|----------------------------------------------------|
| Do YOU expect to work part-time during retirement?                                       |  |                                      | <input type="radio"/> Yes <input type="radio"/> No |
| If yes, for how many years?                                                              |  | At what salary (in current dollars)? | \$                                                 |
| Does your SPOUSE/PARTNER expect to work part-time during retirement?                     |  |                                      | <input type="radio"/> Yes <input type="radio"/> No |
| If yes, for how many years?                                                              |  | At what salary (in current dollars)? | \$                                                 |
| What is the value of any expected inheritance/gifts?                                     |  |                                      | \$                                                 |
| In what year would you estimate that you might receive this inheritance?                 |  |                                      |                                                    |
| What is the value of any anticipated expenses or major purchases (other than education)? |  |                                      | \$                                                 |
| In what year should these expenses be applied?                                           |  |                                      |                                                    |
| Is there anything else we should know about when we plan for your retirement?            |  |                                      |                                                    |
|                                                                                          |  |                                      |                                                    |

FORM CONTINUES ►

## Tax Planning Questionnaire (continued)

### INSURANCE ANALYSIS

For how many years will you need life insurance?

If you leave blank, we will assume until the first year of retirement.

#### Life Insurance: Term Policies

Please attach your latest statement.

| Face Value         | Insured | Group or Individual | Term Remaining | Premium per Year |
|--------------------|---------|---------------------|----------------|------------------|
| Example: \$500,000 | John    | Individual          | 10 years       | \$700            |
| \$                 |         |                     |                | \$               |
| \$                 |         |                     |                | \$               |
| \$                 |         |                     |                | \$               |
| \$                 |         |                     |                | \$               |

#### Life Insurance: Permanent Policies

Please attach your latest statement.

| Face Value         | Type       | Year Purchased | Insured | Cash Value | Premium per Year |
|--------------------|------------|----------------|---------|------------|------------------|
| Example: \$100,000 | Whole Life | 1998           | Mary    | \$10,000   | \$1,000          |
| \$                 |            |                |         | \$         | \$               |
| \$                 |            |                |         | \$         | \$               |
| \$                 |            |                |         | \$         | \$               |
| \$                 |            |                |         | \$         | \$               |

#### Long Term Disability Insurance

Please attach policies if available.

| Name          | Monthly Benefit | Group or Individual | Premium per Year |
|---------------|-----------------|---------------------|------------------|
| Example: John | \$3,000         | Individual          | \$2,100          |
|               | \$              |                     | \$               |
|               | \$              |                     | \$               |
|               | \$              |                     | \$               |
|               | \$              |                     | \$               |

#### Long Term Care Insurance

Please attach policies if available.

| Name          | Daily Benefit | Inflation Rider                                               | Term    | Premium per Year |
|---------------|---------------|---------------------------------------------------------------|---------|------------------|
| Example: Mary | \$150         | <input checked="" type="radio"/> Yes <input type="radio"/> No | 3 years | \$1,500          |
|               | \$            | <input type="radio"/> Yes <input type="radio"/> No            | years   | \$               |
|               | \$            | <input type="radio"/> Yes <input type="radio"/> No            | years   | \$               |

FORM CONTINUES ➤

Tax Planning Questionnaire (continued)

| ESTATE PLANNING                                 |                                                    |
|-------------------------------------------------|----------------------------------------------------|
| Do you have updated wills?                      | <input type="radio"/> Yes <input type="radio"/> No |
| Do you have powers of attorney?                 | <input type="radio"/> Yes <input type="radio"/> No |
| Have you executed health care proxies?          | <input type="radio"/> Yes <input type="radio"/> No |
| When were these documents last updated?         |                                                    |
| Have you established any trusts?                | <input type="radio"/> Yes <input type="radio"/> No |
| If yes, names of trust(s) you have established: |                                                    |
| 1)                                              | 2)                                                 |
| 3)                                              | 4)                                                 |

| General Notes |
|---------------|
|               |

|                                      |  |
|--------------------------------------|--|
| Whom may we thank for referring you? |  |
|--------------------------------------|--|

Client Signature

Print Name